



Chapter Meeting November 9, 2016



Location: Casa Rina 886 Commerce Street Thornwood, NY 10594

5:30 – 6:00 PM Arrival and Networking

6:00 – 7:00 PM Technical Presentation

7:00 - 7:30 PM Buffet Dinner

7:00 – 8:00 PM Main Presentation

(1 PDH approved)

\$25 Members, \$30 Non-Members
Complimentary Admission for
Engineering Students
Walk-ins and General Public Welcomed

## Main Presentation – ASHRAE Distinguished Lecturer - Fundamentals of Project Management

This presentation focuses on project management skills and techniques. We will look at what the goals of a project manager are, what makes for good project management, what is bad project management, and how to avoid common project management pitfalls. The presentation will discuss the "big three" facets of project management and we will talk through the main concerns of owners, clients, and other teammates. We will give tips on leadership skills and project task planning that can be used to keep a project on schedule and on budget. Lastly, negotiation skills will be discussed as well as how to set realistic expectations for clients.

Barry Benator, P.E., CEM, is president of BENATECH, INC., a leadership and management consulting firm specializing in services for

Barry Benator, P.E., CEM, is president of BENATECH, INC., a leadership and management consulting firm specializing in services for the engineering and construction fields. Barry has more than 30 years of experience in the design, leadership and management of engineering projects. Barry has conducted more than 300 courses on leadership, project management, communication, and negotiating skills, including several courses for ASHRAE. Barry holds an M.B.A. in finance from Loyola College and bachelor and M.S. degrees in electrical engineering from Georgia Tech. Prior to entering the private sector, Barry served as an officer aboard a nuclear fast attack submarine.

## Technical Presentation – Pump Fundamentals

This presentation discusses the basic of centrifugal pumps, from developing the pump curve, to pump components, parallel & series applications, NPSH considerations, open & closed system head, the development of the system curve, etc. Some B&G products are discussed.

**Bob Barrett, LEED AP, CEM** is a Senior Sales Engineer at Wallace Eannace Associates and a ASHRAE Bi-State Chapter member. Bob is a common figure at the Bi-State chapter meetings and is known for engaging discussion on the presentation topics. Wallace Eannace Associates is a HVAC and plumbing sales and training company.

**Coming Months:** December 14<sup>th</sup> – ASHRAE Bi-State Christmas party sponsored by JCI with PDH presentation on preventative maintenance

January 11th – Small Hydronic Systems 101

See <u>www.ashraebistate.org</u> for more information or call Brendan Smith @ 914 741-1290 RSVP to bsmith@lynstaar.com